

World leading events for personal care ingredients



# 2020 Overview



## Dear in-cosmetics events exhibitors,

This document has been designed to give you a full overview of the Awards at in-cosmetics events in **2020** so you can plan, prepare your entries and, of course, maximise your chances of winning!

Do not hesitate to contact us should you have any queries.

### The in-cosmetics Team

#### Contents

- 1. What / where / when (entry deadlines)
- 2. Process
- 3. Innovation Zone Awards Judging Criteria
- 4. Spotlight On Awards Judging Criteria
- 5. Sensory Bar & Make-Up Bar Awards Judging Criteria
- 6. Green Ingredient Awards Judging Criteria
- 7. Rising Star Awards Judging Criteria
- 8. K-Beauty Formulation Award Judging Criteria
- 9. Contact



World leading events for personal care ingredients

## 2020 Awards

## 1. WHAT/WHERE/WHEN (ENTRY DEADLINES)

Type of Awards	in-cosmetics Global Barcelona, Spain 31 March -2 April 2020	in-cosmetics Korea Seoul, South Korea 17-19 June 2020	in-cosmetics Latin America Sao Paulo, Brazil 16-17 Sept 2020	in-cosmetics North America Secaucus, NJ, United States, 21-22 Oct 2020	in-cosmetics Asia Bangkok, Thailand 3-5 Nov 2020
Innovation Zone Awards (Ingredients on the Innovation Zone launched within 6 months of the show (Global) or 8 months of the show (all	Actives category (Gold/Silver/ Bronze) Functional category (Gold/Silver/ Bronze) Entry deadline:	Actives category (Gold/Silver/ Bronze) Functional category (Gold/Silver/ Bronze) Entry deadline:	Overall category Actives & Functional (Gold/Silver/ Bronze)	Overall category Actives & Functional (Gold/Silver/ Bronze)	Actives category (Gold/Silver/ Bronze) Functional category (Gold/Silver/ Bronze) Entry deadline:
other events)	3 February 2020*	1 May 2020*	3 August 2020*	7 Sept 2020*	18 Sept 2020*
Spotlight On Awards (Formulations of ingredients	Not available	Not available	Gold/Silver/Bronze	Not available	Gold
on the Spotlight On area only)			Entry deadline: 3 August 2020*		Entries judged at the show
Sensory Bar & Make-Up Bar Awards (Products featured on the Sensory & Make-Up Bar)	Sensory Bar (Gold/Silver/ Bronze) Make-Up Bar (Gold/Silver/ Bronze)	Not available	Not available	Sensory Bar (Gold) Make-Up Bar (Gold)	Not available
	Entries judged at the show but deadline is: 14 February 2020			Entries judged at the show but deadline is: 7 September 2020	
Green Ingredient Awards (Open to all show exhibitors with products launched within the last two years)	Gold/Silver/ Bronze <b>Entry deadline:</b> 7 February 2020*	Not available	Not available	Not available	Not available
<b>Rising Star</b> <b>Awards</b> (Best new exhibitor at the show)	Gold <b>Entry deadline:</b> 7 February 2020*	Not available			
K-Beauty Formulation Award (NEW) (K-Beauty Inspiration displays)		Entries judged at the show but deadline is: 1 May 2020			

\*Places on these features can be booked after the above deadlines but won't be entered into the Awards

Note: The Formulation Challenge is available only at in-cosmetics North America, but it is only open to competing cosmetic / contract manufacturers. Interested exhibitors can supply ingredients that will be used as part of a mystery box of ingredients (and will be acknowledged as such in all relevant communications). If interested, please contact your local sales agent.



## 2. PROCESS

- All entries need to be submitted by the given deadline and, where relevant, emailed to the contact supplied at the time of booking
- $\checkmark$  All entries will be judged based on the criteria outlined in "Judging Criteria"
- ✓ (Independent) judges will be industry experts
- In the case of the Innovation Zone Awards, the panel will include up to 3 regulatory experts, 3 marketing experts and 4 formulation experts and different sets of judges will be used for each show
- ✓ Judges will score entries from 1 to 10
- $\checkmark$  Winners will be those entries with the highest total average score
- Innovation Zone Awards: Shortlisted exhibitors (in-cosmetics Global and in-cosmetics Asia only) will be informed two weeks before the show. The shortlist will then be published on the relevant show websites also two weeks before the show
- ✓ Green Ingredient Awards (in-cosmetics Global only): Shortlisted exhibitors will be informed two weeks before the show. The shortlist will also be published on the show website two weeks before the show
- ✓ In the case of Innovation Zone Awards and Green Ingredient Awards, the identity of the judges will be revealed at Shortlist stage only and then in the show catalogue
- In the case of all other Awards, the identity of the judges will be revealed in the show catalogue
- ✓ The judges' decision is final
- ✓ A list of shortlisted entries (where relevant) will be displayed at the relevant shows
- Winners will be revealed at the Awards ceremonies and will receive a trophy plus a short justification will be included in the presentation
- All winners agree to be interviewed / photographed by official show staff and media wherever requested
- ✓ Post-show press release to include list of winning entries
- ✓ Winning entries will receive the relevant Award logo within 1 week of the show





World leading events for personal care ingredients



#### World leading events for personal care ingredients

## 2020 Awards

## **3. INNOVATION ZONE AWARDS – JUDGING CRITERIA**

#### Active ingredients

#### Marketing:

-What marketable claims are there for this material (e.g. in-vivo results)?

- -How does this differ to what else is out there?
- -How on trend are the key claims?

-How unique are the key claims? How novel/innovative are the key claims?

(Tip: As in-vitro results can't be marketed, this helps the chemist, but not the marketing person. It is therefore important for entries to provide translatable marketing claims, e.g. in-vivo)

-What consumer issue does the material solve, and how is that innovative to what else is on the market?

-How much in demand is the in-vivo result compared to what is already on the market?

#### **Regulatory:**

-What regulatory issues does this ingredient solve or what regulatory issues does this ingredient create?

-What extra regulatory issues need to be covered or considered with this innovation?

#### Formulating:

-What formulation issue does this ingredient solve?

-What formulation issue does it create?

-What about large scale manufacturing?

-How innovative is this material compared to what is already on the market (can consider in-vitro and in-vivo)

-What chemistry does it involve within the skin? Note: Green active solutions do tend to rank higher where they provide an innovative performance solution/alternative to a synthetic offering.

#### **Functional Ingredients**

#### Marketing:

-What innovative sensory aspect does this material offer e.g. skin feel, visual?

-How on trend is this sensory aspect?

-What commercially marketable aspect does this material offer e.g. green, sustainability, rural communities, etc?

-How on trend is that commercial aspect?

#### **Regulatory:**

-What regulatory issues does this ingredient solve?

-What regulatory issues does this ingredient create?

-How marketable are the claims from a regulatory perspective?

-What extra regulatory issues need to be covered or considered with this innovation?

#### Formulating:

-What innovative formulation aspect does this material offer e.g. multi-functional?

-Does it offer enhanced stability? Does it offer enhanced manufacturing?

-What formulation solution does it provide?

-How innovative is that formulation solution compared to what is already on the market?

-How much in demand is that formulation solution?

Note: Green active solutions do tend to rank higher where they provide an innovative performance solution/alternative to a synthetic offering





World leading events for personal care ingredients

## 2020 Awards

## 4. SPOTLIGHT ON AWARDS – JUDGING CRITERIA

#### Marketing:

Is the sensory aspect innovative?
Is the product on trend?
Does the product have a commercially marketable aspects?
Formulating:
Does this product have an innovative formulation aspect?
Does it offer enhanced stability?

-Does it provide solutions to current issues?

-Is it innovative? -Is it in demand? -How would you rate the texture, feel and smell?

## 5. SENSORY & MAKE-UP BAR AWARDS – JUDGING CRITERIA

-Is the product on trend from a sensory aspect?

-Are the story and the application on trend?

-What is the make-up product's required coverage?

-How unique and suitable is the product form?

-Does it answer a need we didn't realise?

-Do sustainability and/or green credentials feature in the product?

-Is there longevity/wearability/durability in the colour?

-Does the sensory product create an immediate wow factor and/or long lasting pleasure?

### 6. GREEN INGREDIENT AWARDS – JUDGING CRITERIA

In association with:

-This Award is given to ingredients that make a significant environmental / social difference in the area of sustainability -The nominated ingredients should have been launched over the past two years and have current applications in cosmetic products

-Applicants have to prove the environmental and social difference the ingredient makes in terms of sustainability -Applicants also have to explain how unique their ingredient is

## 7. RISING STAR AWARDS – JUDGING CRITERIA

-How broad is the exhibitor's offering e.g. range of functional and actives? -How broad is the offering within their scope?

-How innovative are their offerings across the board (including new launches aspect)

-How "commodity" are their offerings across the board?

-How many sectors of the industry do they suit e.g. small (indie) and large business? -How solutions-orientated is their product range regardless of innovation?

## 8. K-BEAUTY FORMULATION AWARD (NEW) – JUDGING CRITERIA

#### Marketing:

-Is the sensory aspect innovative?

-Is the product on trend?

-Does the product have a commercially marketable aspects?

#### Formulating:

-Does this product have an innovative formulation aspect?

-Does it offer enhanced stability?

-Does it provide solutions to current issues?

-Is it innovative? -Is it in demand?

-How would you rate the texture, feel and smell?



## 9. CONTACT

Please contact your local sales agent or, alternatively, reach out to the marketing manager for each show:

in-cosmetics Global: shona.thomson@reedexpo.co.uk

in-cosmetics Korea: jihee.han@reedexpo.co.uk

in-cosmetics Latin America: gabriela.finimundi@reedexpo.co.uk

in-cosmetics North America: eleanor.head@reedexpo.co.uk

in-cosmetics Asia: natalie.entwistle@reedexpo.co.uk







World leading events for personal care ingredients 2020 Awards